University of West Indies Executive Briefing Agenda

November 2, 2022

Time	Topic	Presenter
9:00 a.m.	Welcome, Introductions and Agenda Review	**Account Team**
9:15 a.m.	Customer Insight	**Account Team** **UWI Customers**
9:45 a.m.	Future of Higher Education: Driving Innovation and Student Success Through Digital Transformation • Remote	**Adam Garry** *Sr. Director of Education Strategy*
10:15 a.m.	Powering the Digital Utility of the Future	**Russell Boyer** *Global Energy Field Director, Utilities*
10:45 a.m.	Break	
11:00 a.m.	Accelerate Time to Discovery and Innovation with HPC and AI	**Armando Acosta** *Director of HPC Product Management*
11:45 a.m.	Accelerate Intelligent Outcomes Everywhere with AI	**Michael Shepherd** *Sr. Distinguished Engineer, Office of the CTO*
1:30 p.m.	Embrace the Future of Work	**Bharat Patel** *Solution Architect, Customer Solution Centers*
2:15 p.m.	Simplify your Edge with Dell Technologies	**Alison Biers** *Director of Marketing, Edge*
3:00 p.m.	Depart for Tour	
3:15 p.m.	Making IT Real Through Human and Data Interaction at the Texas Advanced Computing Center	Melissa Fraktin
4:15 p.m.	Wrap-up	**Account Team**

Time	Session	Speaker
8:15 a.m.	Arrive and Agenda Review	
8:30 a.m.	Accelerate Your Cloud Native Strategy with Dell Technologies HCI • Remote	**Eric Bray** *DTS Enterprise Architect*
9:15 a.m.	DPS Strategy and Overview • DPS Portfolio • Apex Backup Services	**Levi Spears** *Principal Systems Engineer, Cloud and Virtualization Practice*
10:30 a.m.	Break	
10:45 a.m.	Optimize your Approach to VDI and Application Modernization with Innovative Cloud Client Software Solutions	
11:30 a.m.	Optimizing the Employee Experience with Unified Workspace	**Andre Vines** *Consultant, Product Marketing*
12:15	Accelerating Transformation with Dell Technologies Consulting Services Lunch	**Scott Bils** *Vice President, Dell Technologies/ Professional Services*
1:00 p.m.	Lunch	
2:00 p.m.	VMware: End-user Portfolio • Virtual	**Annunziante Di Mare** *End-User Computing Sales Specialist - Latin America – NOLA*
2:45 p.m.	Depart for Tour	
3:00 p.m.	Design, Develop, and Benchmark of HPC and AI	**Joseph Stanfield** *Principal Systems Development Engineer*
4:00 p.m.	Wrap-up and Next Steps	**Account Team**

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